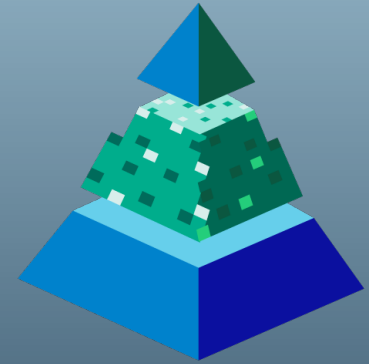# AI-Accelerated Patent Monetization

October 2025
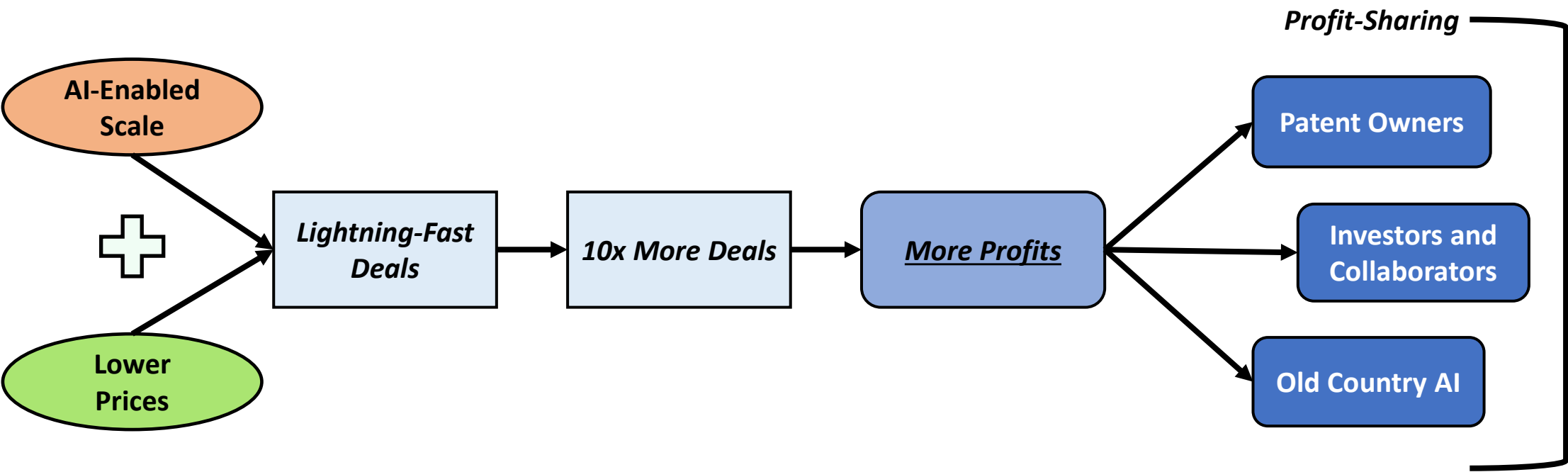
**OLD COUNTRY AI**

*Revolutionizing Agentic AI to Power the Businesses of Tomorrow*

# Agentic AI Unlocks Patent Monetization at Scale

**Patent owner retains 100% ownership**

**We act only as your monetization arm**

**AI powers the end-to-end monetization lifecycle**

**We don't paid until you get paid**

*Profit-Sharing*

AI-Enabled Scale

➕

Lower Prices

*Lightning-Fast Deals* → *10x More Deals* → *More Profits*

Patent Owners

Investors and Collaborators

Old Country AI

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# Simple Conversation → Complex Operations

**Prompt** →

**Dan** Sep 5th at 8:43 PM

new business: platform to identify distressed small and medium size business with strong IP. target is are investment banks that look to help the distressed companies to maximum their wind-downs

43 replies

**AgentMuse** APP Sep 5th at 8:43 PM

**Received**: "new business: platform to identify distressed s..." - Processing...

🔍 **Analyzing**: determining request type

[15:01:39] 🎉 **BUSINESS CREATION COMPLETE!** 🎉

**Result** →

**Project:** **IP Value Radar**
**Directory:** `C:\Users\Dan\python_code\auto_gen_output\auto_biz_creation\IP_Value_Radar`

**📋 Deliverables Created:**
• 11 Python modules generated
• 8 website components created
• Business plan & pitch deck generated
• Logo & marketing materials created
• **🌐 Live Demo Site:** https://demo-secure-viewer-153827351114.us-central1.run.app/demos/ip-value-radar/
• Customer delivery manifest created

**📊 Lines of Code Generated:**
• **Python**: 4174 lines
• **HTML/JavaScript**: 3755 lines
• **Total Lines of Code**: 8423

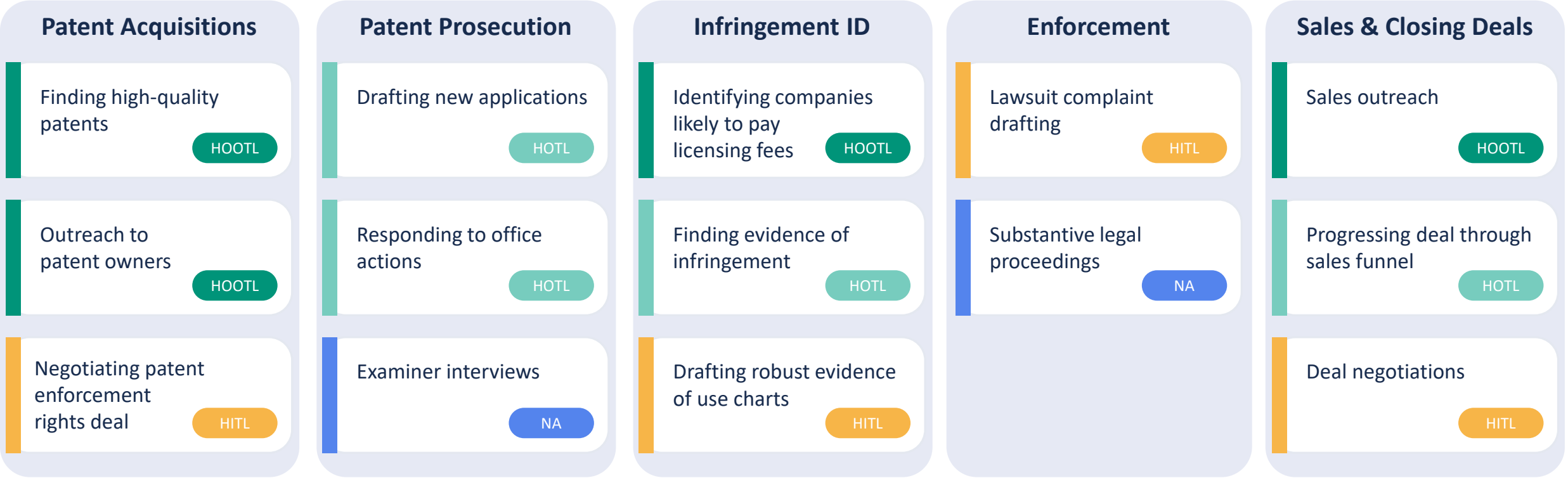**✅ Status:** All systems operational and ready for deployment!
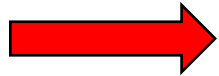
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# Dozens of Live POC 1.0 Demos

# ALE (AI Licensing Entity) Vision

**Automating whole departments** in ways that have **never been done** before

| Patent Acquisitions | Patent Prosecution | Infringement ID | Enforcement | Sales & Closing Deals |
|---|---|---|---|---|
| Finding high-quality patents — **HOOTL** | Drafting new applications — **HOTL** | Identifying companies likely to pay licensing fees — **HOOTL** | Lawsuit complaint drafting — **HITL** | Sales outreach — **HOOTL** |
| Outreach to patent owners — **HOOTL** | Responding to office actions — **HOTL** | Finding evidence of infringement — **HOTL** | Substantive legal proceedings — **NA** | Progressing deal through sales funnel — **HOTL** |
| Negotiating patent enforcement rights deal — **HITL** | Examiner interviews — **NA** | Drafting robust evidence of use charts — **HITL** | | Deal negotiations — **HITL** |

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# POC 1.0 Demo – 'Onloop Counsel'



**Onloop Counsel**

7,477 lines of code • 33 files

Python: 3,322 • Web: 3,740


Onloop Counsel

# Go-To-Market: E-Commerce IP Licensing

# Go-To-Market: Development --> Automation

- ***Q4 2025* (Building & Acquiring)**
  - Build the foundation of the AI platform
  - Strike deals with small & large patent holders

- ***Q1 2026* (Semi-Automated)**
  - Deploy AI-driven patent analysis
  - Conduct low-volume/low-risk market tests

- ***Q4 2026* (Full Scale Automation)**
  - Partner with AI-first law firms
  - Drastically increase the ALE's volume of activity

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# About the Founder

- *2x* entrepreneur

- Most recently, **Head of AI**, and business strategy lead at a publicly traded company

- *15 years* at NYC BigLaw firms practicing **IP, tech transactions, and M&A**

- *15 years* of **patent monetization experience** on every aspect of the business

**Dan Gurman**
Founder & CEO

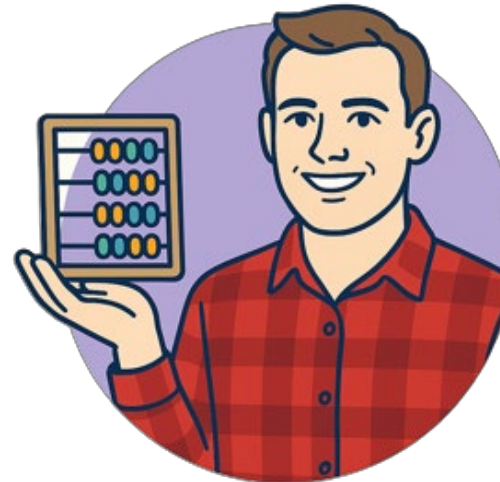| Accolades | Start-Ups | Law Firm Experience | Patent Monetization |
|-----------|-----------|---------------------|---------------------|
| IAM 300 The World's Leading IP Strategists 2024  2025 | ADVISORS   OLD COUNTRY AI | ROPES & GRAY   COVINGTON | adeia™   XPERI |

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# With Gratitude from the OCAI Team

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